HOUSIER HERLITAGE RALROAD, INC

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

VALUATION CRITERIA RATED BY SCC	A CONTRACTOR OF THE SECOND SECOND			CATEGORY WEIGHTED	
CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	SCORES (score x weight)	
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operators proposed overall ability to operate in a safe, efficient and productive manner, in accordance wtih current standards, with adequate investment, to ensure Operator will positively impact the communities served and meet the HHPA's Goals.				
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2			
OVERALL ABILITY TO MEET THE GOALS OF THE HHPA	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	(i)	30	30	
INE MICA	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0			
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1			
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team recapabilities, experience, and expertise and predicted ability to manage and main economically viable safe operation to the benefit of HHPA & the communities in	nembers Itain an			
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2			
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	(1)	20	20	
PROPOSED TEAM	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient materials provided to ensure the proposed organizational structure, personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1			
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operations, outreach, organizational structure, revenue forecasts, and capitol investments, a manageable, and feasible.			15	
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2	15		
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	(1)			
	Financial viability appears to meet minimum levels for long-term success of Operator	0			
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	-1			
PROPOSED INVESTMENT INTO HHPA FACILITIES OR PROPOSED LEASE PAYMENTS	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capital into HHPA facilities or proposed lease payments for use of the Corridor are clear for the HHPA's, Owner's and Communities along the Corridor future success.				
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	0	15	2	
	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	15	30	
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0			
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	-1			

HHRR

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

VALUATION CRITERIA RATED BY SCO	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
FIX I	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operators proposed excursions and programs ability to positively impact the communities served in terms of increased tourism opportunities, economic impact, railroad education, etc.			
OPERATORS PROPOSED EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	(2)		10
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	1	10	
SERVED	Organizatioinal structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1		
	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROPOSED CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lease term within reasonable limits and their proposed limits of operations and maintenance on the Corridor has ability to meet the needs of the HHPA and Owners.			
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	<u>(2)</u>	10	10
AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1		
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0		
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	-1		
		1 20 20 20 20 20 20 20 20 20 20 20 20 20	ITED TOTAL SCORE:	105

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal submitted.

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

Auto W. Name

DATE SCORED: 29 Jun 2017

MICKEL PLATE HELLTHORE RR

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

EVALUATION CRITERIA RATED BY SCORERS					
CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)	
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operate overall ability to operate in a safe, efficient and productive manner, in accordanc current standards, with adequate investment, to ensure Operator will positively it communities served and meet the HHPA's Goals.	e wtih			
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2			
OVERALL ABILITY TO MEET THE GOALS OF THE HHPA	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	Î	30	30	
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0			
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1		*	
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team n capabilities, experience, and expertise and predicted ability to manage and main economically viable safe operation to the benefit of HHPA & the communities in	nembers tain an			
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2			
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1	20	40	
PROPOSED TEAM	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
	Insufficient materials provided to ensure the proposed organizational structure, personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1			
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operations outreach, organizational structure, revenue forecasts, and capitol investments, a manageable, and feasible.	, programs, are clear,			
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2	15		
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	1	13	15	
	Financial viability appears to meet minimum levels for long-term success of Operator Insufficient evidence presented of financial viability to ensure minimum levels	0			
	of success of Operator	-1			
PROPOSED INVESTMENT INTO HHPA FACILITIES OR PROPOSED LEASE PAYMENTS	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capital into HHPA facilities or proposed lease payments for use of the Corridor are clea for the HHPA's, Owner's and Communities along the Corridor future success.	investment r and adequate			
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	2	15		
	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	15		
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	O			
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	-1			

NKP

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

EVALUATION CRITERIA RATED BY SCO	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Operators proposed excursions and programs ability to positively impact the communities served in terms of increased tourism opportunities, economic impact, railroad education, etc.			
OPERATORS PROPOSED EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2		
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served		10	0
SERVED	Organizatioinal structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1		
	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROI CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lea within reasonable limits and their proposed limits of operations and maintenanc Corridor has ability to meet the needs of the HHPA and Owners.	um or desired lease term and maintenance on the		
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	(2)	10	20
AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1		
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0		
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	-1		
			ITED TOTAL SCORE:	105

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal submitted.

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED: 29 JUN 2017

Cres BEST ORGANIZATION BUS IT DOESN'T SORVE THE HARGER COMMUNITIES

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

EVALUATION CRITERIA RATED BY SCO	RERS	AND SE		CATEGORY WEIGHTED
CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	SCORES (score x weight)
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operators proposed overall ability to operate in a safe, efficient and productive manner, in accordance with current standards, with adequate investment, to ensure Operator will positively impact the communities served and meet the HHPA's Goals.			
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2		
OVERALL ABILITY TO MEET THE GOALS OF THE HHPA	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	$\left\langle \begin{array}{c} 1 \\ 1 \end{array} \right\rangle$	30	30
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0		
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1		
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team n capabilities, experience, and expertise and predicted ability to manage and main economically viable safe operation to the benefit of HHPA & the communities in	nembers tain an		
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2		
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1	20	6
PROPOSED TEAM	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	6		
	Insufficient materials provided to ensure the proposed organizational structure, personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1		
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operations outreach, organizational structure, revenue forecasts, and capitol investments, a manageable, and feasible.			
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2	15	
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	1		15
	Financial viability appears to meet minimum levels for long-term success of Operator	0		
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	-1		
PROPOSED INVESTMENT INTO HHPA FACILITIES OR PROPOSED LEASE PAYMENTS	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capital into HHPA facilities or proposed lease payments for use of the Corridor are clea for the HHPA's, Owner's and Communities along the Corridor future success.	investment r and adequate		
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	2	15	
	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	15	
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	8		
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	-1		

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

VALUATION CRITERIA RATED BY SCO	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Ope proposed excursions and programs ability to positively impact the communities sterms of increased tourism opportunities, economic impact, railroad education,	erved in		
EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	$\overline{2}$		
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	1	10	70
SERVED	Organizatioinal structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1		
	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROPOSED CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lease term within reasonable limits and their proposed limits of operations and maintenance on the Corridor has ability to meet the needs of the HHPA and Owners.			
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	2		
TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1	10	-10
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0		
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	<u>(1)</u>		
			HTED TOTAL SCORE:	55

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposa	l submitted.
SCORER'S SIGNATURE:	One was
SCORER'S NAME (PRINTED)	JAMES W. NEAR
DATE SCORED:	29 Jun 17

IMRY

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

EVALUATION CRITERIA RATED BY SCO	RERS				
CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)	
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operato overall ability to operate in a safe, efficient and productive manner, in accordanc current standards, with adequate investment, to ensure Operator will positively i communities served and meet the HHPA's Goals.	e wtih			
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2			
OVERALL ABILITY TO MEET THE GOALS OF THE HHPA	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	Î	30	7	
	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0		50	
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1			
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team n capabilities, experience, and expertise and predicted ability to manage and main economically viable safe operation to the benefit of HHPA & the communities in	nembers tain an			
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	(2)			
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1	20	40	
PROPOSED TEAM	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0			
44.35	Insufficient materials provided to ensure the proposed organizational structure, personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1			
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operations outreach, organizational structure, revenue forecasts, and capitol investments, a manageable, and feasible.	, programs, are clear,		6	
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	2	15		
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	1			
	Financial viability appears to meet minimum levels for long-term success of Operator	6	5.		
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	-1	× 9:		
PROPOSED INVESTMENT INTO HHPA FACILITIES OR PROPOSED LEASE PAYMENTS	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capital into HHPA facilities or proposed lease payments for use of the Corridor are clea for the HHPA's, Owner's and Communities along the Corridor future success.	I investment r and adequate			
	HHPA, Owner's and Communities served	2	15	15	
	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1			
FIGURE	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0			
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	-1			

IMRY

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Ope proposed excursions and programs ability to positively impact the communities s terms of increased tourism opportunities, economic impact, railroad education, e	erved in		
EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2		16
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	()	10	
SERVED	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1		
	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROFESSION OF A MAINTENANCE: Operators proposed minimum or desired least within reasonable limits and their proposed limits of operations and maintenance Corridor has ability to meet the needs of the HHPA and Owners.	se term		
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	$\binom{2}{2}$		
TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners	1	10	20
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0		
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	-1		
			HTED TOTAL SCORE:	115

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposi	al submitted.
SCORER'S SIGNATURE:	()mr W
SCORER'S NAME (PRINTED)	James W. News
	20) 17
DATE SCORED:	29 July 1 +

IOWA Pacific

Jimal

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

EVALUATION CRITERIA RATED BY SCC	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
	OPERATORS PROPOSED OVERALL ABILITY TO MEET THE HHPA GOALS: Operators proposed overall ability to operate in a safe, efficient and productive manner, in accordance with current standards, with adequate investment, to ensure Operator will positively impact the communities served and meet the HHPA's Goals.			
OPERATORS PROPOSED	Demonstrated outstanding organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	2		9
OVERALL ABILITY TO MEET THE GOALS OF THE HHPA	Demonstrated high level of organizational structure, overall resources, investment, programs, and proposed operations that will exceed HHPA's goals	1	30	60
WEIGHT A	Overall organizatioin strcture, overall esources, investement, programs, and proposed operations at appropriate levels to meet minimum level of HHPA's goals	0		
	Insufficient overall organizational structure, overall resources, investments, programs, or proposed operations to meet minimum level of HHPA's goals	-1		
	OPERATORS PROPOSED OVERALL ORGANIZATIONAL TEAM QUALIFICATIONS A EXPERTISE: Operators proposed operations organizational structure and team n capabilities, experience, and expertise and predicted ability to manage and main economically viable safe operation to the benefit of HHPA & the communities in	nembers tain an		E
OPERATORS ORGANIZATIONAL	Demonstrated outstanding organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	2		
STRUCTURE, PERSONNEL EXPERIENCE AND UNIQUE EXPERTISE OF	Demonstrated high level of organizational structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	1	20	40
PROPOSED TEAM	Organizational structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0	ü	
	Insufficient materials provided to ensure the proposed organizational structure, personnel qualifications, and expertise are provided will meet the needs the HHPA's goals and vision.	-1		
	OPERATORS PROPOSED FINANCIAL VIABILITY: Operators proposed operations, outreach, organizational structure, revenue forecasts, and capitol investments, a manageable, and feasible.			
OPERATORS FINANCIAL	Demonstrated outstanding level of financial viability that will ensure long-term success of Operator	0	15	
VIABILITY	Demonstrated high level of financial viability that will ensure long-term success of Operator	1	13	30
	Financial viability appears to meet minimum levels for long-term success of Operator	0		
	Insufficient evidence presented of financial viability to ensure minimum levels of success of Operator	1		
PROPOSED INVESTMENT INTO HHPA FACILITIES OR PROPOSED LEASE PAYMENTS	OPERATORS PROPOSED INVESTMENT INTO HHPA: Operators proposed capital into HHPA facilities or proposed lease payments for use of the Corridor are clear for the HHPA's, Owner's and Communities along the Corridor future success.			
	Demonstrated outstanding investment ensuring the future success of the HHPA, Owner's and Communities served	2	4F	100000
	Demonstrated high level of investment to ensure the future success of the HHPA, Owner's and Communities served	1	15	15
	Proposed investment meets minimum levels to ensure future success of the HHPA, Owners and Communities served	0		42
	Insufficient investment to ensure the future success of the HHPA, Owners and communities served	-1		

Iowa Paintie

2017 HHPA OPERATOR REQUEST FOR PROPOSALS SCORESHEET

(SCORERS SHALL CIRCLE SCORE GIVEN IN EACH CATEGORY AND TALLY THE WEIGHTED SCORE AND SUM THE TOTAL IN THE BOXES PROVIDED)

CATEGORY	SCORING CRITERIA	SCORE (Circle One)	WEIGHT	CATEGORY WEIGHTED SCORES (score x weight)
	OPERATORS PROPOSED PROGRAMS IMPACTS TO COMMUNITIES SERVED: Ope proposed excursions and programs ability to positively impact the communities sterms of increased tourism opportunities, economic impact, railroad education,	erved in		
EXCURSIONS, PROGRAMS, AND	Demonstrated outstanding program that will ensure positive impact to communities served	2	55.4X	
TOURISM IMPACT TO HHPA COMMUNITIES	Demonstrated high level of programs that will ensure positive impact to communities served	(1)	10	10
SERVED	Organizatioinal structure, personnel qualifications, and expertise meet minimum levels of expertise to ensure long-term viability of operations proposed	0		
	Insufficient organizatioinal structure, personnel qualifications, and expertise to ensure long-term viability of operations proposed	-1		
	OPERATORS PROPOSED MINIMUM/DESIRED LEASE TERM AND LIMITS OF PROI CORRIDOR USE & MAINTENANCE: Operators proposed minimum or desired lea within reasonable limits and their proposed limits of operations and maintenanc Corridor has ability to meet the needs of the HHPA and Owners.	ase term		
PROPOSED MINIMUM	Demonstrated outstanding minimum and/or desired lease term and limits of proposed corridor use and maintenance that exceed the needs of the HHPA and its Owners	2	10	10
AND DESIRED LEASE TERM & LIMITS OF CORRIDOR USE	Demonstrated above average minimum and/or desired lease term and limits of proposed corridor use and maintenance that will meet the needs of the HHPA and its Owners			
	Demonstrated average minimum and/or desired lease term and limits of proposed corridor use and maintenance that may meet the needs of the HHPA and its Owners	0		
	Inadequate minimum and/or desired lease term and limits of proposed corridor use and maintenance that will not meet the needs of the HHPA and its Owners	-1		
			TED TOTAL SCORE: ghted scores - Max Total = 200)	165

The scores assigned above represent my best judgment of the Operator's abilities for the rating categories based on the proposal submitted.

SCORER'S SIGNATURE:

SCORER'S NAME (PRINTED)

DATE SCORED:

14 Jul 17